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NAWBO
San Antonio

November 2008

NAWBO-SA News Brief

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Welcome New Members!

Upcoming Events

Wednesday, November 12: Lunch Connection, 11:30am, Swede's
Friday, November 21: Membership Meeting, 11:30am, Petroleum Club
Tuesday, December 2: Cocktail Connection, 5:30pm, Coco

November Corporate Partner Spotlight

This newsletter would not have been possible without the generous support of our local corporate partners. Thank you!

DIAMOND LEVEL PARTNERS:

Altair Technology, Inc.
H-E-B

GOLD LEVEL PARTNERS:

Allegra Print and Imaging
Jackson Walker, LLP
San Antonio Business Journal
San Antonio Woman Magazine

SILVER LEVEL PARTNERS:

Broadway National Bank
Fresh Horizons Creative Catering
Greene and Associates, Inc.
HELP ME!! Computers, LLC
Lexus San Antonio
Padgett Stratemann & Co. LLP
Oppenheimer, Blend, Harrison & Tate
Sterling Bank
Summit Home Medical Equipment
Wells Fargo Bank

BRONZE LEVEL PARTNERS:

Daisy Tours
First Community Bank
Frost
Humana
King & Sommer LLP
South Texas Business Fund
SWBC
Zeitgeist Wellness Group

November Membership Meeting

"One Passion Can Make A Difference"

Opportunities to give and volunteer are everywhere. Learn how you and your business can get involved and make a difference by



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serving your community through volunteering.

Our two speakers have amazing stories of giving back to the community. Learn why they volunteer, how they motivate others to give their time and resources, and how when you give you receive.

- Clarence R. (Reggie) Williams, President and CEO, San Antonio Area Foundation
- Max Kiesling, President, Valero Volunteer Council

When: Friday, November 21. 11:15-11:30 am, Registration and Networking. 11:30am-1:00 pm, Program.

Where: Petroleum Club (8620 N. New Braunfels, 7th floor)

Cost: \$25 for members/corporate partners, \$30 for guests and \$35 for walk-ins.

November Corporate Partner Spotlight: H-E-B

H-E-B was founded by Florence Butt in Kerrville, Texas in 1905. She opened the first family grocery store with a \$60 investment. Today, H-E-B is one of the largest food chains in the United States and is the largest privately held company in Texas.

Each day we strive to earn, build and maintain a positive relationship of trust, creating a tradition of caring that has come to be known as H-E-B's Spirit of Giving. It's our way of saying thank you for allowing H-E-B to be your neighbor. H-E-B's commitment and involvement in the community has been recognized as an important part of the way we do business.

[Get More Details and Register Here!](#)

Other NAWBO-SA Events and News

JANUARY EDUCATION AND LEADERSHIP CONFERENCE

Mark your calendar now for the January Education & Leadership Conference on Friday, January 19, 2009 from 7:00 am to 1:00 pm at

Oak Hills Country Club. You won't want to miss the keynote on "Championing Yourself and Your Ideas" or the break-out sessions which include topics on Building Relationships, Living Your Brand, Practical Negotiation, and Effective Communication with Your Banker.

Visit www.nawbosa.org to download a Call for Presentations to be considered as a presenter for one of the break-out sessions. Deadline: Monday, November 10!!

Sponsorship information is also available at www.nawbosa.org.

LUNCH CONNECTION:

The next Lunch Connection is Wednesday, November 12, at Swede's Restaurant (2211 NW Military, at the corner of West Avenue) from 11:30 am-1:00 pm. Meet and greet fellow business owners and corporate partners; share information about your products and services over lunch! Be sure to bring lots of business cards. RSVPs are required; attendance is limited to 30. Register today by visiting www.nawbosa.org. Cost is \$15 and includes entree, ice tea, water and gratuity. You'll pay at the restaurant.

COCKTAIL CONNECTION:

The next Cocktail Connection is Tuesday, December 2, at Coco (18402 US Hwy. 281 N in the Legacy Shopping Center; 210-491-4480; www.sa-coco.com) from 5:30-7:00 p.m. Join us for a facilitated, networking opportunity, NAWBO-SA's Cocktail Connection. Price is \$15 plus tax and gratuity and is payable at the door (cash and credit cards only). This includes a drink ticket and hors d'oeuvres. To RSVP, visit the www.nawbosa.org.

2009 ENTREPRENEURIAL SPIRIT AWARDS

The 2009 Entrepreneurial Spirit Awards (ESA) will be presented during a special evening event at the Omni Hotel on Thursday, March 19, 2009. The 10th Entrepreneurial Spirit Awards will be presented in the following categories: Benefactor, Innovator, Inspirational, Mentor, Visionary, and Rising Star.

Our Guest Speaker is Dawn Stokes, Founder and CEO of Texas Driving Experience and SKILLS, LLC in Fort Worth, Texas. Texas Driving Experience uses a fleet of millennium yellow Z06 Corvettes, brand new Mustangs and a team of professional drivers at the Texas Motor Speedway to educate

thousands of drivers and corporate groups to be safer, more prepared drivers.

Sponsorships are available. Please go to www.nawbosa.org for a list of available sponsorship packages. In addition, table-of-10 sponsorships are \$750, one-half tables are \$375, and individual tickets are \$75.

Contact Diane Simpson, 2009 ESA Chair, at esa@nawbosa.org or call 210-844-9566, for information.

Other Events of Interest

8th ANNUAL SMALL, MINORITY AND WOMEN BUSINESS OWNERS CONFERENCE - "GET IN THE GAME AND STAY IN THE GAME":

Be sure to attend the 8th annual Small, Minority and Women Business Owners Conference on Wednesday, December 10 at Freeman Coliseum from 7:00 a.m. to 5:00 p.m. The free event includes includes several networking, procurement and workshop opportunities that can benefit your business. For more information, visit <http://www.co.bexar.tx.us/smwbe>

UTSA SMALL BUSINESS DEVELOPMENT CENTER'S "SUPPLIER VENDOR NETWORK CONTRACTORS BREAKFAST":

UTSA holds a "Supplier Vendor Network Contractor's Breakfast" on Wednesday, November 12. For more information, call Patricia Suarez at 210- 458-2748, or e-mail her at patricia.suarez@utsa.edu

SMALL BUSINESS ADMINISTRATION (SBA) SEEKING NOMINATIONS:

The Small Business Administration (SBA) San Antonio District office is seeking nominations for next year's Small Business Week. Deadline for nominations is November 14, and winners will be announced at an award luncheon held in San Antonio in May of 2009. For more information or to obtain an application, e-mail Mary Alice Blanco at mary.blanco@sba.gov

U.S. ARMY SMALL BUSINESS PROGRAMS OFFICE HOSTING GOVERNMENT CONTRACTING EXPO:

On November 18 and 19, the U.S. Army Medical Command Small Business Programs Office hosts an expo for small businesses interested in contracting with Army, Navy and Air Force agencies within the greater San Antonio area. For more information or to register, visit <http://medcomsbconf.com>

SAN ANTONIO WOMEN'S CHAMBER OF COMMERCE SALUTES WOMEN IN THE MILITARY:

Please join the San Antonio Women's Chamber of Commerce on Wednesday, November 19, at The Palm Restaurant when they salute women in the military. The program will feature guest speakers USAF Colonel Karen Kinne and US Army Colonel Eugenia Snead. For more information, visit www.sawomenschamber.net

WOMEN'S BUSINESS ENTERPRISE ALLIANCE "HOME FOR THE HOLIDAYS" GALA:

You are invited to join the Women's Business Enterprise Alliance (WBEA) on November 21 in Houston for their "Home for the Holidays" gala. The WBEA and The Women's Home have partnered for a night of dinner and dancing to raise funds for this deserving Houston charity. For more information, visit www.wbea-texas.org.

SMALL BUSINESS ADMINISTRATION (SBA) TRAINING:

The local office of the Small Business Administration offers a variety of classes every month. Upcoming classes include: "Access to Capital" (November 12), "SCORE Pre-Business Workshop" (November 13), "Financial Recordkeeping" (November 18) and "Small Business Financing - Access to Capital" (November 18). For information, call their office at 210- 403-5900, or visit their web site at: <http://www.sba.gov/tx/sanantonio/>

SMALL BUSINESS DEVELOPMENT CENTER (SBDC) TRAINING:

The UTSA Small Business Development Center offers integrated, low-cost training and free counseling services to meet the needs of small business owners in San Antonio and surrounding counties. They offer a variety of classes including "The Business Plan" (November 18), "Business Plan Financials" (November 20) and "Global Exporting Essentials: The Mechanics of Selling Your Products Globally" (December 4). For more details, call 210-458-2047, or visit their website at <http://sasbdc.iedtexas.org/>

**THE PRINCIPAL FINANCIAL GROUP'S
WOMEN IN BUSINESS DECEMBER
TELECLASS:**

The Principal Financial Group is offering a free series of teleclasses given by high-profile women in business. December's topic is "Get Wired into Social Networking: How to Use Sources from LinkedIn to MySpace to Grow Your Business." The seminar is Tuesday, December 2, at noon. Register at www.principal.com/teleclass

**SOUTH TEXAS WOMEN'S BUSINESS CENTER
(STWBC) TRAINING:**

The STWBC is committed to the success of small business and often hosts and participates in special workshops or seminars that provide the type of information and guidance that so many small business owners want. Upcoming classes include "Smart Business, Smart Financing" (November 12), "Principles of Accounting" (November 13) and "Wellness for the Holidays" (November 20). For more information, visit www.stwbc.com or call 210- 207-0112.

**CITY OF SAN ANTONIO'S ECONOMIC
DEVELOPMENT DEPARTMENT TRAINING:** The City of San Antonio's Economic Development Department's Small Business Unit offers a variety of workshops every month. Upcoming workshops include "Mentor-Protégé - A Win-Win Partnership" (November 12) and "District 4 Small Business Summit" (November 15). For more information, visit <http://www.sanantonio.gov/edd>

**COMMUNITY DEVELOPMENT ADVISORY
COMMITTEE:**

Are you interested in serving on the new Community Development Advisory Committee (CDAC)? The City of San Antonio has now posted the application online for your convenience. Applications are due by November 14, 2008. The CDAC is responsible for implementing the Strategic Plan for Community Development. The CDAC will build relationships with community partners, propose policy changes regarding community development, and make recommendations to City Council. To Apply for any of the eleven positions please visit the following website <http://cdac.wordpress.com/>

Member/Corporate Partner Events

and News

STERLING BANK WOMEN'S BUSINESS INITIATIVE LUNCHEON:

Executing a well-crafted strategic plan can mean the difference between business as usual and superior results. Please join Sterling Bank for their Women's Business Initiative luncheon, "Execution", on November 7 at 11:30 am at The Bright Shawl (819 Augusta). The keynote speaker will be J. Downey Bridgwater, Chairman, President and CEO of Sterling Bank. Registration deadline is November 5. Please register at <http://www.banksterlingwbi.com>.

ALTAIR TECHNOLOGY'S LUNCH 'N LEARN SERIES:

Altair Technology invites you to its upcoming Lunch 'n' Learn series, "Business Planning for 2009." Sign up for discussion, learning and strategy tools to build your business. Classes offered are "Strategic Planning for your Online Business" (November 11), "Getting Started on the Internet" (November 17), "Next Level Websites: ECommerce" (November 17) and "Marketing Muscle" (November 25). For more information or to register for classes, visit <http://altairtech.com/webpages.asp?wpid=140>

MEMBER/CORPORATE PARTNER RECOGNITION:

Congratulations to Shirley Crandall, owner of Crandall & Associates, who has been elected to the Southwest Mental Health Center (SMHC) Board of Directors.

DO YOU HAVE EVENTS TO PROMOTE?

Members and corporate partners can promote events, open houses, special promotions, etc. Announcements should be no longer than 100 words and are due by the last day of the month (for the next month's issue). You will find member and partner events listed under "Special Events" within the "News and Events" section of the website. Send your announcements to info@nawbo-sa.org. Call Chapter Administrator Laura Bray (210- 408-1699) with any questions.

Welcome New Members!

- Dollie Bodin, The Trade Group
- Kirsten Menie, Suite Bliss Salon
- Kushala Kondapally
- Sonia Osorio, ANG Communications

NAWBO-SA's email newsletter contains information on upcoming NAWBO meetings and other news and events of interest to women business owners. If you wish to be removed from this mailing list, please send a message to info@nawbosa.org.

**A "GOLD" Healthy Chapter
Winner, 2007 Guardian/NAWBO Diversity
Award**

Please feel free to forward this newsletter, and encourage recipients to join NAWBO-SA. Details on membership dues are available on the NAWBO web site at www.nawbosa.org

We welcome your feedback on this newsletter. Please send your comments to Laura Bray at info@nawbosa.org

This newsletter produced by Bray
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